

Cincinnati Association for the Blind 1976 Annual Report



*'76 in
Review*

A Message from the President



It is again gratifying to be able to report a year of progress for the Cincinnati Association for the Blind. In 1976 we improved our performance in virtually every area of activity. Today the Association is as sound as it has ever been: our Workshop is operating on a better-than-break-even basis and in the past year, as a result of some sizable bequests and the appreciation of many of the securities we own, our endowment fund grew in a quite satisfactory way. Our buildings and equipment are in good shape.

On our staff we continue to have a group of highly qualified people who provide sensitive, professional assistance to those blind and visually handicapped people who come to us for social and rehabilitation services. Our Workshop operations are supervised by a skilled team of manufacturing and business management experts.

In 1976 the Cincinnati Association for the Blind provided more hours of gainful employment to blind and visually handicapped men and women than ever before in its history and carried the largest caseload in CAB history in its Social and Rehabilitation Services departments. More important than the numbers, however, is the fact that the CAB continues to touch the lives of this growing number of people with compassion and a high degree of professional skill.

The pictures in this report depict some of the CAB's many-faceted activities in 1976 and represent most aspects of CAB work in the community.

Robert G. Eagen, President, Cincinnati Association for the Blind

Front Cover:

Cover girl Melisso Hoppe (with her mother, Mrs. Eugene Hoppe) participated in a story the CAB released in 1976 about the Association's work with blind children. "Missy" has enrolled as a pre-schooler since the story. Her parents added another bedroom to their home and adopted a two-year-old girl. Mrs. Hoppe reports that the family have all adjusted to one another and they have reached a happy plateau in their lives.

Right:

Mrs. Morio Meitus moved to Cincinnati from Russia with her engineer son late in 1975. They heard about the help she might receive from the CAB's Law Vision Lens Service and in 1976 Mrs. Meitus learned to get about in her new hometown. She acquired a monocular and received mobility training.

Far Right:

Nathan Wright and his family were glad to be part of a Christmas story for the CAB in 1976. Nathan loves to shop with the family, an activity they can all enjoy together. Before Christmas, they went to a toy store to get an idea about Nathan's preferences and found a tricycle he especially liked.



Services Report

In 1976, 1,940 blind and visually handicapped men, women and children were helped by one or more services of the Cincinnati Association for the Blind:

- 199 persons received social services.
- 403 persons received information and brief services.
- 118 persons received rehabilitation teaching services.
- 50 persons received mobility services.
- 34 persons received work adjustment and/or work evaluation services.
- 207 persons were helped by the Low Vision Lens Service.
- 209 persons received special appliances, tools and aids, at cost or without charge.
- 1,443 persons benefitted from talking book service (251 new users).
- 112 blind and handicapped persons worked in the workshop at average hourly earnings of \$2.18 per hour which was the highest in the history of the CAB workshop. This average includes earnings of high producers as well as those who require a workshop subsidy to meet standards established by the Wage and Hour Division of the United States Department of Labor.
- 2,775 preschool children were screened for visual problems by local civic groups under the auspices of the CAB in cooperation with the Cincinnati Alumnae Chapter of Delta Gamma and the Ohio Society for the Prevention of Blindness. As a result, 280 children were referred to their eye doctors for further examination and/or treatment.

Bequests

The Cincinnati Association for the Blind has made many friends since its founding in 1910. They have helped in many ways. The generous gifts we receive from friends are particularly important to us since they provide funds which, when added to our basic United Appeal support, enable us to continue to provide services which are vital to blind people of the community.

We are deeply appreciative for the continuing gifts from friends of CAB. Obviously, we need this kind of help to continue the work of the Association. These paragraphs are included in our Annual Report as a reminder that the CAB welcomes not only cash gifts but transfers of securities or other property and bequests.

Such gifts carry tax benefits for you or your estate which your attorney or banking consultant can readily explain. These professionals can also help with arrangements for giving to the CAB.

There is a simple form which anyone can use in remembering us in a will, as many people do. It follows:

"I give, devise and bequeath to the Cincinnati Association for the Blind, a non-profit corporation organized under the laws of the State of Ohio, having its principal office at 2045 Gilbert Avenue, Cincinnati, Ohio 45202, the sum of _____ dollars (\$ _____), to be used by said corporation for purposes for which it is incorporated."

Right:

Solly Schoeffer and her young son, Andy, collaborated with the CAB in 1976 to present a case summary of the mobility training she had received from the Association. With the CAB's professional help she was enabled to go about her daily living as mother of a 20-month-old son.

Far Right:

John Bergmon, fifth grader at Cincinnati Country Day School, in the summer of 1976, received lessons in orientation and mobility from Jim Wood, CAB supervisor of rehabilitation services. This training was designed to help him move about freely in places outside home and at school.



Summary of Operations and Fund Balances

As of and for the year ended December 31, 1976

Statement of Assets, Liabilities and Fund Balances

Assets:		Liabilities and Fund Balances:	
Cash	\$ 30,160	Accounts payable	\$ 91,373
Accounts receivable	148,942	Employee payroll deductions	3,360
Manufacturing inventory	364,675	Accrued payroll & related expense	30,777
Deposit in escrow	1,709	Total current liabilities	125,510
Prepaid expenses and deposits	11,905	Other liabilities	17,338
Total current assets	557,391	Fund Balances	
Investments, at market value	872,136	Operating fund	950,369
Property, plant and equipment, after depreciation	1,279,889	Building fund	1,472,640
Total assets	<u>\$2,709,416</u>	Restricted funds	143,559
		Total liabilities and fund balances	<u>\$2,709,416</u>

Statement of Revenue and Expense Operating Fund

	Combined Operating Fund	Sheltered Workshop	Rehabilitation and Social Services	Management and General	Reserve	Building Fund	Other Restricted Funds
Revenue:							
Sales	\$2,079,831	\$2,079,831	\$ —	\$ —	\$ —	\$ —	\$ —
Cost of goods sold	1,542,931	1,542,931	—	—	—	—	—
Gross Margin	536,900	536,900	—	—	—	—	—
Community Chest allotment	124,000	—	124,000	—	—	—	—
State Federal Grant	—	—	—	—	—	247,829	—
Legacies, contributions and other income	403,865	11,406	86,411	—	306,048	—	5,709
Total revenue	1,064,765	548,306	210,411	—	306,048	247,829	5,709
Expense:							
Salaries and fringe benefits	500,298	174,715	204,299	121,284	—	15,730	—
Occupancy	162,680	116,879	32,706	13,095	—	—	—
Printing, publicity postage and office supplies	27,958	897	206	26,855	—	—	—
Fund raising	4,680	—	—	4,680	—	—	—
Other expenses	62,211	25,226	20,043	16,942	—	—	—
Allotment of management and general expense	—	85,938	96,918	(182,856)	—	—	—
Total expense	757,827	403,655	354,172	—	—	15,730	—
Intra-Fund Transfers	—	(144,651)	143,761	—	890	—	—
Increase in Market Value of Securities	79,614	—	—	—	79,614	—	31,244
Increase (decrease) in fund balances	\$ 386,552	\$ —	\$ —	\$ —	\$ 386,552	\$ 232,099	\$ 36,953

Right:

In 1976, the CAB opened its addition to the Workshop. Highly sophisticated paper conversion equipment in the addition enables the CAB to produce half of all the business machine tapes used in government facilities throughout the country.

Far Right:

Another highlight of 1976 was the CAB's Open House in October. Hundreds of visitors toured the CAB facilities. They saw products being turned out in the Workshop and an exhibition of many other Workshop products. They saw the full range of modern devices which are available to help blind people in their work and play.



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The Cincinnati Association for the Blind

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